

## Buying a Laboratory Glassware Washer? Make sure you know what's included, what's optional.

Purchasing a [glassware washer](#) is a big decision. Make sure you get all the features and accessories that you need when you are requesting a quote so there are no surprises when the washer arrives.

Glassware washers can be sold as a package or a shell. When sold as a package, the specified racks are included. For example, Labconco's [FlaskScrubber](#) is sold as a package because the lower spindle rack is included. A shell washer, such as many competitor brands, does not include racks, therefore these components need to be added as line items when requesting a quote. The price of racks range from \$500 to \$3,500 depending on the type of rack you choose.

Drying is another consideration. If you want dry glassware right out of the washer, forced air drying is preferred over convection drying. Labconco offers forced air drying as a standard feature in all of our washers. In contrast, competitive washers include convection drying as a standard feature and add from \$500 to \$4000 to cost of the washer if forced air drying is specified instead.



Rinsing with pure water gives residue free glassware, but pressurized pure water is not always available at the site where the washer will be located. Labconco's washers include a standard built in pure water pump so pressurized water is not required. Other washer manufacturers may charge \$628 or more to add a pure water to pump to their washers.

Optional accessories to customize your washer are also available and should be requested when gathering quotes. For example, if you want to expand the capacity of a Labconco FlaskScrubber with an optional upper open rack, an additional \$665 line item, will need to be budgeted.

Below is a breakdown of a typical washer purchase:

	<b>Labconco FlaskScrubber</b>	<b>Competitor</b>
Average price of lower spindle rack	Included	\$500 to \$3500
Average price of upper open rack (if required)	\$665	\$381
Average price of DI booster pump for non pressurized water	Included	\$628
Average price for heated drying	Included	\$500 to \$4000
<b>Total Savings</b>	<b>\$1344- \$7874</b>	

Comparing apples to apples reveals the value of choosing a Labconco washer. Knowing what is and is not included with the glassware washer you purchase will ensure there are no surprises when your new glassware [washer](#) arrives.